



## ALTERNATIVE MANAGEMENT OF WASTE LUBRICATING OILS S.A.

NATIONAL COLLECTIVE SYSTEM FOR THE ALTERNATIVE MANAGEMENT OF WASTE LUBRICATING OILS (WLO)



**Editorial** 02  
Chairman of the Board of  
Directors &  
Managing Director  
Of ENDIALE  
Georgios Deligiorgis

**Feature** 03  
2025 Results Presentation  
Strong Performance and  
Exceeding Targets  
in the Collection of Waste  
Lubricating Oils

**Feature article** 04  
The shield of ENDIALE  
against cancer

**News** 06  
Participation in the 8th  
International  
Verde.Tec 2026 Exhibition

**Feature article** 07  
ENDIALE: Consistently ranked  
first at a European level in the  
field of waste lubricating oil  
(WLO) management."



## We continue at the top of Europe



The new year finds ENDIALE exactly where it deserves to be: at the top of Europe. For another consecutive year, results confirm that Greece, through ENDIALE's work, remains a champion in the regeneration of Waste Lubricating Oils. This proves in practice that environmental responsibility can be successfully combined with know-how, efficiency and the creation of real value for the country. This distinction represents a success with a deep, measurable impact. Every ton of waste oil collected and recycled means less burden on the environment, greater protection for public health and a stronger

contribution to the national economy. It ensures that hazardous waste does not end up threatening our soil, groundwater and ecosystems, but is instead transformed back into useful raw material, returning to the production chain in line with a circular economy.

This is the true meaning of regeneration: giving new life to resources while creating new possibilities for society and the economy. This is exactly what ENDIALE has consistently delivered over the years. Through strategic planning, transparency, operational efficiency, and close collaboration with all stakeholders, we have contributed decisively to making our country a European benchmark in the alternative management of waste lubricating oils (WLO).

The top spot in 2025 is not an isolated achievement; it is the continuation of a journey proving that with institutional seriousness, scientific knowledge, and commitment, Greece can not only follow European developments but lead them. ENDIALE is emerging as a model of circular economy, environmental protection and productive resource utilization- essential characteristics for our country's transition toward a more sustainable, resilient, and modern development model.

With this legacy, we start the new year with confidence and optimism, but without complacency. Reaching the top brings responsibility. And for ENDIALE, this responsibility is clear: to continue proving that the rebirth of WLO is a great national success, bringing European value and lasting benefits for all.

George E. Deligiorgis  
Chairman of the Board & CEO



## 2025 Results Presentation

### Strong Performance and Exceeding Targets in the Collection of Waste Lubricating Oils

The results for 2025 confirm for yet another year the country's leadership in the field of Waste Lubricating Oil (WLO) management, with total collection significantly exceeding national targets.

More specifically, the total lubricant market is estimated at approximately **71,500 tons**,

resulting in roughly **38,600 tons** of waste lubricating oil. With a target of collecting **70%** of the produced waste, the system successfully collected **31,448 tons**, exceeding the target by **16%** and reaching a total collection efficiency of **81%**, compared to a European average of approximately **40%**. Furthermore, **100 % of the collected WLO is sent for regeneration**, significantly higher than the **62%** average within the European Union.

This progress is even more significant considering the starting point of these efforts. About two decades ago, when ENDIALE was founded, roughly **61%** of waste lubricating oils were subjected to illegal or improper management, while the national regeneration rate did not exceed **8%**—the lowest among EU member states.

This performance is the result of systematic cooperation among all stakeholders in the management chain - from collection and transport to processing - and confirms the effectiveness of the implemented management model.

The 2025 results further strengthen the country's progress in the field of renewable energy utilization and highlight the system's significant contribution to the principles of the circular economy and protection of the environment, public health and the society.



### The shield of ENDIALE against cancer

*By properly managing lubricant waste, the leading European Collective System for the Alternative Management of Waste Lubricating Oils (WLO) has reduced carcinogenic emissions from combustion and/or refining of crude oil to produce lubricants by 96.8%. This achievement highlights how environmental protection serves as a vital tool for prevention and public health protection."*

The fight against cancer extends far beyond research centers, health professionals, and hospitals. It begins with prevention. As our first line of defense, prevention is deeply linked to our daily choices, lifestyle, and the quality of the environment in which we live.

Science shows that prevention works on two levels. Secondary prevention involves timely detection through screenings and check-ups, while primary prevention aims to stop the disease from occurring in the first place. The latter is the most "silent" and often the most overlooked aspect, involving factors that reduce the likelihood of cancer developing. While proper nutrition, exercise, and avoiding smoking are some of the key factors that can prevent the onset of cancer, there is an equally critical factor that affects everyone: our environment and exposure to harmful substances.

Because, beyond lifestyle, the risk increases when we live in an environment that "loaded" with pollutants and harmful substances: air pollution, soil and water contamination, exposure to carcinogenic compounds. Simply put, any action that protects the environment is not only ecologically vital, but is also an act of public health protection. This is precisely where the proper management of Waste Lubricating Oils (WLO) comes into play.



WLO is far more than "just another waste". It is one of the most hazardous materials when not collected and managed properly. Containing harmful substances—particularly heavy metals and polycyclic aromatic hydrocarbons—improperly managed WLO has severe impacts on public health. When allowed to escape into

the soil or aquatic environments, WLO pollutes the natural cycle, returning to us through the air we breathe, the water we drink, and the food produced in contaminated ecosystems.

One does not need to be an expert to understand the magnitude of this threat: whatever pollutes our "home" eventually touches our lives and our health. ENDIALE S.A., the National Collective System for the Alternative Management of Waste Lubricating Oils, acts at this critical point of prevention. It plans, coordinates and records the collection, transport, temporary storage and regeneration of WLO at a national level, preventing it from becoming a widespread threat. Through a robust network of infrastructure, partnerships, and strict controls, ENDIALE ensures the proper management of WLO, leaving no "room" for uncontrolled discharge, therefore significantly reducing the chances of these harmful substances dispersing into the environment.



And most importantly: the results are measurable and impressive. ENDIALE, through the proper management of WLO, has achieved a 96.8% reduction in emissions of identified carcinogenic compounds that would result from the combustion and/or refining of crude oil to produce the same amount of lubricants, over the last 20 years. This translates into less pollution, less exposure to harmful substances and, therefore, a cleaner environment in terms of factors that burden public health.

The great challenges of our time call for action, not slogans. ENDIALE, the European champion in the collection and regeneration of Waste Lubricating Oils, proves that it is possible to achieve fewer carcinogenic emissions, fewer pollutants and more protection where it counts, in everyday life.

In a world that often asks us to adapt to risks, the most mature attitude is to prevent them. And the proper management of WLO is a clear example that prevention can start from something simple: from not letting hazardous waste become an invisible threat to public health, when there is an organized and effective solution. In a nationwide network of 43,000 points collaborating with ENDIALE, by changing lubricants, every driver, every vehicle owner, can personally contribute to protecting the environment and enhancing public health.



## Participation in the 8th International Verde Tec 2026 Exhibition

### ENDIALE on the 8<sup>th</sup> Verde.Tec: Steady ahead in the regeneration of waste lubricating oils

ENDIALE confirmed its position as a model in the regeneration of waste lubricating oils at a European level, participating for the eighth consecutive year in the Verde.Tec International Exhibition.

Through a vast network of partners and the use of cutting-edge technology, the company ensures that 100% of collected WLO is redirected to re-refining. This commitment consistently surpasses European objectives and promotes a sustainable model of resource management.

The ENDIALE pavilion served as a hub for information and dialogue, strengthening community ties within its network and raising visitor awareness about the benefits of recycling and the circular economy.

The CEO, Mr. George Deligiorgis, stated:

*“As a European champion in the regeneration of waste lubricating oils, ENDIALE proves that innovation and strategic cooperation yield major national achievements. Through constant networking and knowledge sharing, we are laying the foundations for even higher goals. Guided by a firm vision, we turn challenges into sustainable development opportunities for the benefit of all”.*



### ENDIALE: Consistently ranked first at a European level in the field of waste lubricating oil (WLO) management



"ENDIALE S.A., the National Collective System for Alternative WLO Management, has reaffirmed Greece's leading European role in waste oil management by presenting its 2025 results at a dedicated press luncheon.

Data shows that out of **38,610** tons of waste lubricants, **31,448 tons** were collected—representing **81%** of total production and **exceeding the national target by 16%**. **Notably, 100% of collected oils were directed to regeneration, significantly surpassing the national target of 70%**.

To ensure the continuous upgrading of the System, the following initiatives were presented:

- Investments in modern infrastructure including the relocation of the Kavala Collection Centre to privately owned facilities in the Kavala Industrial Area and the modernization of the Thessaloniki Collection Centre.



- Launch of the Electronic Identification Form (e -Form) application, replacing manual paperwork throughout all stages of waste management to enhance speed, transparency, and reliability of the whole process.
- Acquisition of new analytical instruments to improve and refine quality control procedures for waste lubricating oils.
- Collaborative efforts with peer organizations, such as the Italian system CONOU, to exchange expertise and establish a European network for alternative waste oil management.
- Continuation of the Citizen Awareness Program through participation in major exhibitions (TIF, Verde.Tec) for the environment and the circular economy, informational campaigns in shopping centres and broadcasting of educational spots via MOT centres (Autovision, KTEO Hellas) and national TV as public service announcements.

The CEO of ENDIALE S.A., Mr. George Deligiorgis, stated in this regard:

*"For yet another year, we demonstrated that through daily commitment and measurable results, Greece remains a pioneer in waste lubricating oil management. We remain consistent in our strategy—investing in infrastructure, introducing innovation expanding international partnerships, and engaging the public. Our goal is to reach even higher milestones, delivering multifaceted benefits for society, public health, and the environment".*



*Warm Easter wishes*

*From the entire ENDIALE team!*

*Wishing you a season of health, happiness, and continued  
progress.*



**ENDIALE contact details**

**[www.endiale.gr](http://www.endiale.gr)**

**• Tel.: 210 5577673-4**

**Email: [endiale@endiale.gr](mailto:endiale@endiale.gr)**